

#DigitalMarketing

MBAESG
#DigitalMarketing
social|data|mobile|code|startup|search

@kratiroff | 2019 |

WEB
MANAGEMENT
@kratiroff

web management
research
SEARCH
e-marketing
e-advertising
e-commerce

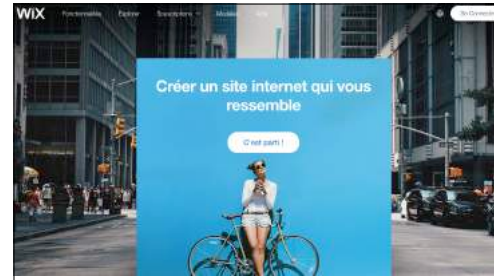
Projets Marketing
#ChefDeProjets
full stack marketers
agile / lean marketing

Web Management

InsideWeb : Back Office du web
Niveau technique minimum pour dialoguer avec une web agency
« Master du Web » pas WebMaster

Web Management

Techniques : CMS, serveur, DNS registrar
Design : UI
Langage : programmation
Projet : chef de projet et gestion
Innovation, Nouvelles technologies et applications



www.mabonneideeàMOI.wix.com

Plateforme technique

REGISTRAR

Plateforme technique



WhoIs



Cours de marketing @kratiroff

NOM D'URL
Signes interdits
Sous Domaine
(subsiste)

Exact match Domain
(EMD)

Cours de marketing @kratiroff

Plateforme technique

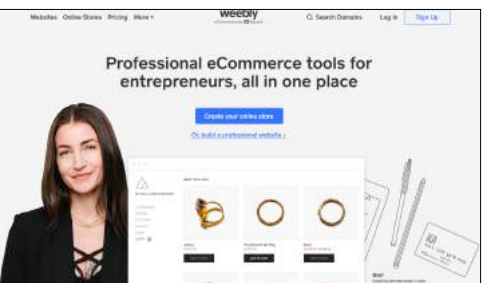
TLD
Top Level Domaine

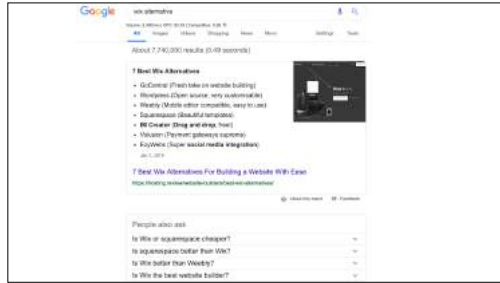
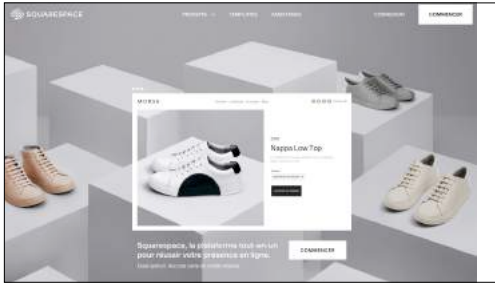
.fr .com .ca .it .co
.org .io .me .ee .tk

Plateforme technique

TLD

website.com
website.fr
website.xyz





CMS
content management system

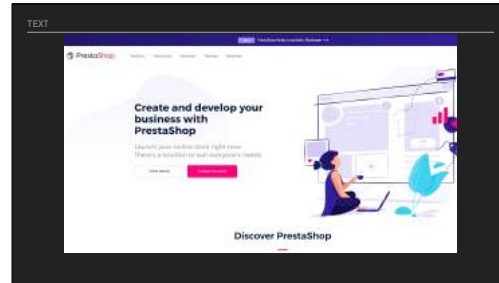
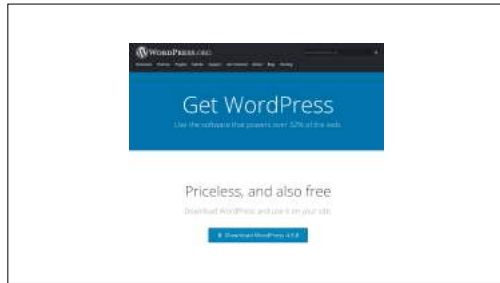
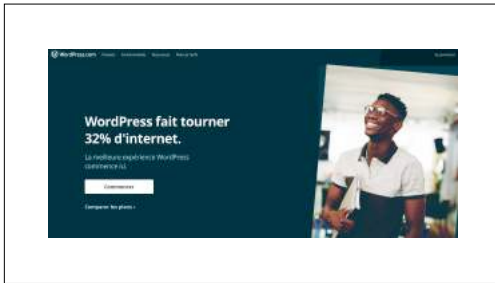
EDITION e-commerce

WordPress Prestashop
Joomla! Magento
SPIP Os-commerce
Drupal DemandeWare
Wiki / eZ publish

Éducation : MOODLE
CRM / SCM / EDI /

CMS
content management system

Open Source
Communauté
Modèle économique



CMS vs. Template

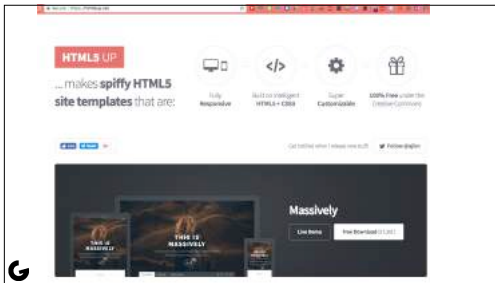
WordPress
Drupal
SPIP
Prestashop

Non maîtrisable
Non .com
Installation dur

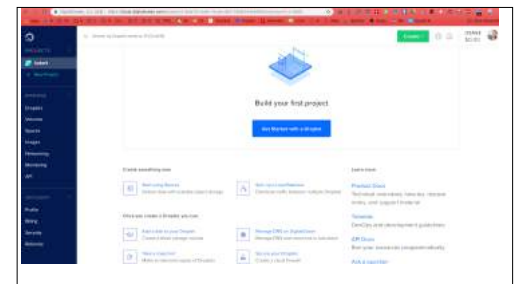
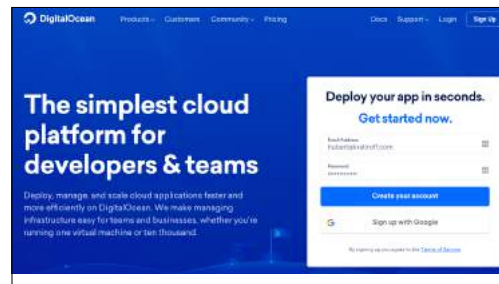
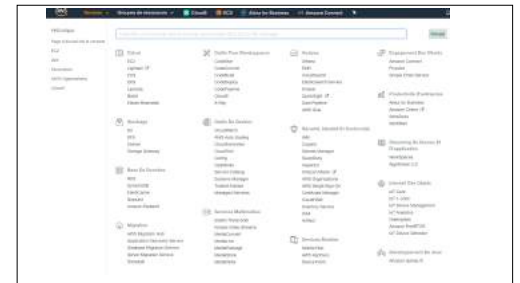
html CSS js
1000 sites
dynamiques
gratuits

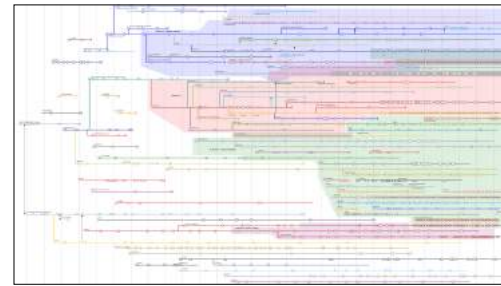
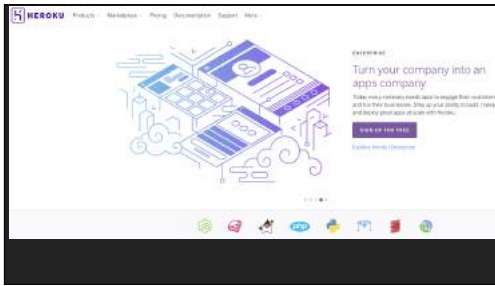
Facile à maîtriser
No installation
CODE !!!

ACT THINK IMPACT



OVH
DigitalOcean
AWS
HEROKU

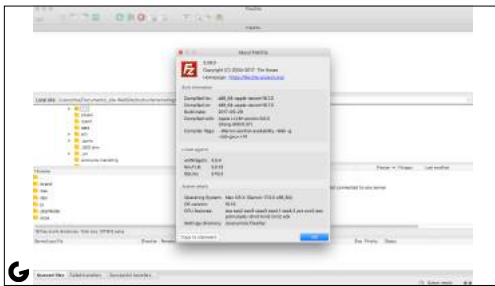




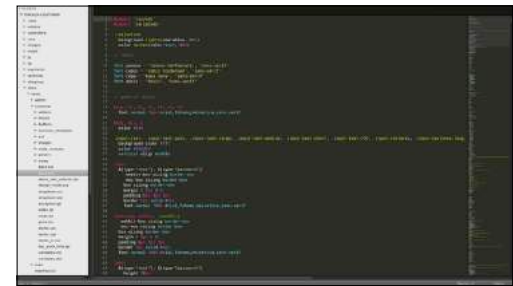
abc.def.ghi@gmail.com
 abcdefghi@gmail.com
 abcdefghi+1@gmail.com
 abcdefghi+99@gmail.com
 abcdefghi+adm@gmail.com
 abcdefghi+lol@gmail.com

Règle : faire des filtres

abcabc@gmail.com



 **HTML**
CSS
JS





15 Awesome Sublime Text Plugins
FOR WEB DEVELOPMENT

SSH access to a server

ssh root@5.196.23.99
password*

Terminal on macOS

CMD (command prompt) on Windows




ACT THINK IMPACT

 **GitHub**





LOI DE HOFSTADTER
(LOI DE GLISSEMENT DE PLANNING 1980 :
« IL FAUT TOUJOURS PLUS DE TEMPS QUE PRÉVU...
MÊME EN TENANT COMPTE DE LA LOI DE HOFSTADTER »



— Douglas Hofstadter

Méthode
SCRUM

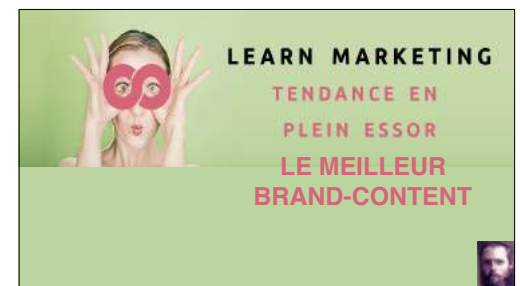
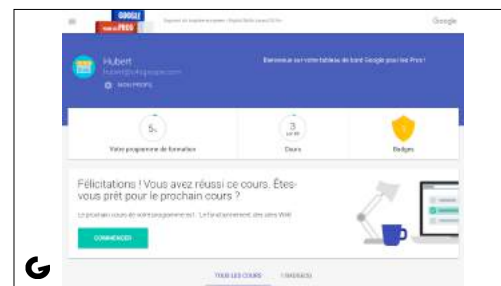
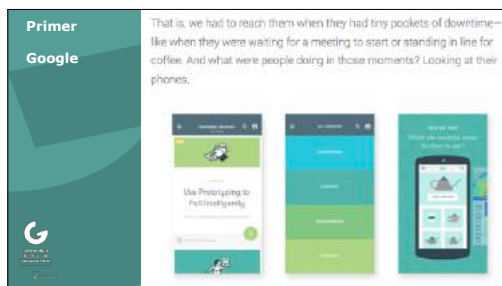
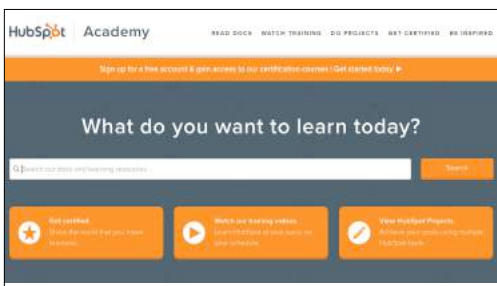
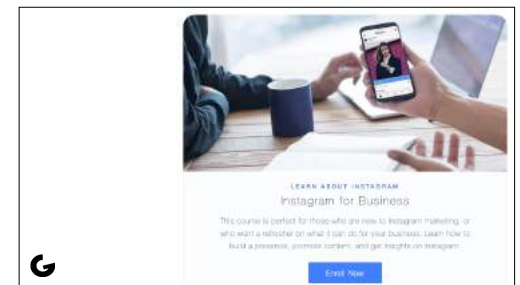
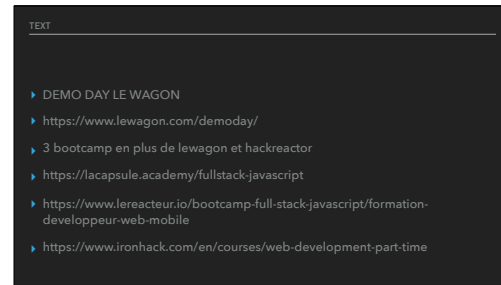
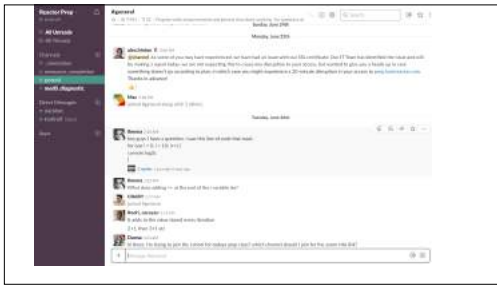
TEXT

password : trusona

No Passwords Manifesto – Trusona

 **slack**

GROUP RENAULT





Digital
 Numérique
 Cybernétique
 Technologies

DATA
 contrôle

INDIVIDUEL
 personnalisation

Éthique
 politique

Numérique
 techno, electro, computer,
 enable companies to do things greater

Digital
 the way from finding clients to earn income
 change business model, process, objective

Cyber
 security, resilience
 ... bureau des légendes



TOOLS

ON-LINE
 HTML5 + CSS3 + JS
 JS : JavaScript
 CMS
 Google
 OVH
 FTP

OFF-LINE
 MindMap
 Gantt
 QrCode
 DOC
 Présentation
 Tableur
 PDF

: via NotePad+ Sublime
 animation from Netscape
 : Content Management System
 WordPress, Prestashop, Moodle, Drupal
 : AdWords (GoogleAds) & Analytics
 : registrar + Who-is
 : File Transfert Protocol

: Xmind
 : OpenProj
 : Unitag
 : Word(style)
 : PPT (masque)
 : XLS (budget, TCD, pivot)
 : édition et formulaire

ACTTHINK IMPACT

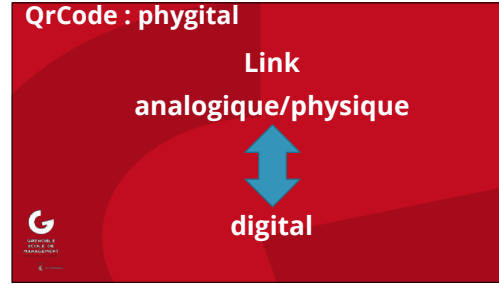
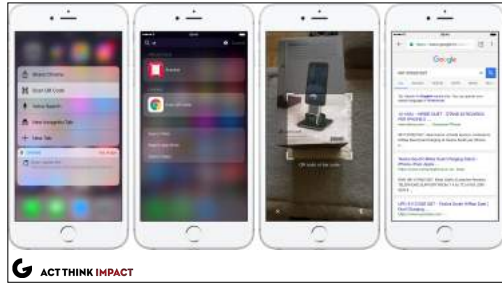
Mail Chimp (ESP)
 SurveyMonkey
 PPT (masque / master)

Word (style)
 xMind
 Gantt
 Unitag
 Xcode
 Excel (TCD)
 GoogleTrends
 TXT sublime
 Browser (Chrome)

FTP
 Sketch3 / iDraw
 Canva
 Cloud SAAS PAAS
 AWS / OVH
 bunkr / Prezi
 TRELLO / Scrumblr
 GoogleDrive (Gantter)
 Hadoop
 Doodle
 SalesForce
 Merkato
 NODE
 ANGULAR D3js



ID	Task Name	Start	End	Duration	Resources
1	Project Start	2013-01-01 00:00	2013-01-01 00:00	0	
2	Task 1	2013-01-01 00:00	2013-01-02 00:00	2	
3	Task 2	2013-01-01 00:00	2013-01-03 00:00	3	
4	Task 3	2013-01-02 00:00	2013-01-04 00:00	2	
5	Task 4	2013-01-03 00:00	2013-01-05 00:00	2	
6	Task 5	2013-01-04 00:00	2013-01-06 00:00	2	
7	Task 6	2013-01-05 00:00	2013-01-07 00:00	2	
8	Task 7	2013-01-06 00:00	2013-01-08 00:00	2	
9	Task 8	2013-01-07 00:00	2013-01-09 00:00	2	
10	Task 9	2013-01-08 00:00	2013-01-10 00:00	2	
11	Task 10	2013-01-09 00:00	2013-01-11 00:00	2	
12	Task 11	2013-01-10 00:00	2013-01-12 00:00	2	
13	Task 12	2013-01-11 00:00	2013-01-13 00:00	2	
14	Task 13	2013-01-12 00:00	2013-01-14 00:00	2	
15	Task 14	2013-01-13 00:00	2013-01-15 00:00	2	
16	Task 15	2013-01-14 00:00	2013-01-16 00:00	2	
17	Task 16	2013-01-15 00:00	2013-01-17 00:00	2	
18	Task 17	2013-01-16 00:00	2013-01-18 00:00	2	
19	Task 18	2013-01-17 00:00	2013-01-19 00:00	2	
20	Task 19	2013-01-18 00:00	2013-01-20 00:00	2	
21	Task 20	2013-01-19 00:00	2013-01-21 00:00	2	
22	Task 21	2013-01-20 00:00	2013-01-22 00:00	2	
23	Task 22	2013-01-21 00:00	2013-01-23 00:00	2	
24	Task 23	2013-01-22 00:00	2013-01-24 00:00	2	
25	Task 24	2013-01-23 00:00	2013-01-25 00:00	2	
26	Task 25	2013-01-24 00:00	2013-01-26 00:00	2	
27	Task 26	2013-01-25 00:00	2013-01-27 00:00	2	
28	Task 27	2013-01-26 00:00	2013-01-28 00:00	2	
29	Task 28	2013-01-27 00:00	2013-01-29 00:00	2	
30	Task 29	2013-01-28 00:00	2013-01-30 00:00	2	
31	Task 30	2013-01-29 00:00	2013-01-31 00:00	2	
32	Task 31	2013-01-30 00:00	2013-02-01 00:00	2	
33	Task 32	2013-01-31 00:00	2013-02-02 00:00	2	
34	Task 33	2013-02-01 00:00	2013-02-03 00:00	2	
35	Task 34	2013-02-02 00:00	2013-02-04 00:00	2	
36	Task 35	2013-02-03 00:00	2013-02-05 00:00	2	
37	Task 36	2013-02-04 00:00	2013-02-06 00:00	2	
38	Task 37	2013-02-05 00:00	2013-02-07 00:00	2	
39	Task 38	2013-02-06 00:00	2013-02-08 00:00	2	
40	Task 39	2013-02-07 00:00	2013-02-09 00:00	2	
41	Task 40	2013-02-08 00:00	2013-02-10 00:00	2	
42	Task 41	2013-02-09 00:00	2013-02-11 00:00	2	
43	Task 42	2013-02-10 00:00	2013-02-12 00:00	2	
44	Task 43	2013-02-11 00:00	2013-02-13 00:00	2	
45	Task 44	2013-02-12 00:00	2013-02-14 00:00	2	
46	Task 45	2013-02-13 00:00	2013-02-15 00:00	2	
47	Task 46	2013-02-14 00:00	2013-02-16 00:00	2	
48	Task 47	2013-02-15 00:00	2013-02-17 00:00	2	
49	Task 48	2013-02-16 00:00	2013-02-18 00:00	2	
50	Task 49	2013-02-17 00:00	2013-02-19 00:00	2	
51	Task 50	2013-02-18 00:00	2013-02-20 00:00	2	
52	Task 51	2013-02-19 00:00	2013-02-21 00:00	2	
53	Task 52	2013-02-20 00:00	2013-02-22 00:00	2	
54	Task 53	2013-02-21 00:00	2013-02-23 00:00	2	
55	Task 54	2013-02-22 00:00	2013-02-24 00:00	2	
56	Task 55	2013-02-23 00:00	2013-02-25 00:00	2	
57	Task 56	2013-02-24 00:00	2013-02-26 00:00	2	
58	Task 57	2013-02-25 00:00	2013-02-27 00:00	2	
59	Task 58	2013-02-26 00:00	2013-02-28 00:00	2	
60	Task 59	2013-02-27 00:00	2013-02-29 00:00	2	
61	Task 60	2013-02-28 00:00	2013-03-01 00:00	2	
62	Task 61	2013-02-29 00:00	2013-03-02 00:00	2	
63	Task 62	2013-03-01 00:00	2013-03-03 00:00	2	
64	Task 63	2013-03-02 00:00	2013-03-04 00:00	2	
65	Task 64	2013-03-03 00:00	2013-03-05 00:00	2	
66	Task 65	2013-03-04 00:00	2013-03-06 00:00	2	
67	Task 66	2013-03-05 00:00	2013-03-07 00:00	2	
68	Task 67	2013-03-06 00:00	2013-03-08 00:00	2	
69	Task 68	2013-03-07 00:00	2013-03-09 00:00	2	
70	Task 69	2013-03-08 00:00	2013-03-10 00:00	2	
71	Task 70	2013-03-09 00:00	2013-03-11 00:00	2	
72	Task 71	2013-03-10 00:00	2013-03-12 00:00	2	
73	Task 72	2013-03-11 00:00	2013-03-13 00:00	2	
74	Task 73	2013-03-12 00:00	2013-03-14 00:00	2	
75	Task 74	2013-03-13 00:00	2013-03-15 00:00	2	
76	Task 75	2013-03-14 00:00	2013-03-16 00:00	2	
77	Task 76	2013-03-15 00:00	2013-03-17 00:00	2	
78	Task 77	2013-03-16 00:00	2013-03-18 00:00	2	
79	Task 78	2013-03-17 00:00	2013-03-19 00:00	2	
80	Task 79	2013-03-18 00:00	2013-03-20 00:00	2	
81	Task 80	2013-03-19 00:00	2013-03-21 00:00	2	
82	Task 81	2013-03-20 00:00	2013-03-22 00:00	2	
83	Task 82	2013-03-21 00:00	2013-03-23 00:00	2	
84	Task 83	2013-03-22 00:00	2013-03-24 00:00	2	
85	Task 84	2013-03-23 00:00	2013-03-25 00:00	2	
86	Task 85	2013-03-24 00:00	2013-03-26 00:00	2	
87	Task 86	2013-03-25 00:00	2013-03-27 00:00	2	
88	Task 87	2013-03-26 00:00	2013-03-28 00:00	2	
89	Task 88	2013-03-27 00:00	2013-03-29 00:00	2	
90	Task 89	2013-03-28 00:00	2013-03-30 00:00	2	
91	Task 90	2013-03-29 00:00	2013-03-31 00:00	2	
92	Task 91	2013-03-30 00:00	2013-04-01 00:00	2	
93	Task 92	2013-03-31 00:00	2013-04-02 00:00	2	
94	Task 93	2013-04-01 00:00	2013-04-03 00:00	2	
95	Task 94	2013-04-02 00:00	2013-04-04 00:00	2	
96	Task 95	2013-04-03 00:00	2013-04-05 00:00	2	
97	Task 96	2013-04-04 00:00	2013-04-06 00:00	2	
98	Task 97	2013-04-05 00:00	2013-04-07 00:00	2	
99	Task 98	2013-04-06 00:00	2013-04-08 00:00	2	
100	Task 99	2013-04-07 00:00	2013-04-09 00:00	2	
101	Task 100	2013-04-08 00:00	2013-04-10 00:00	2	
102	Task 101	2013-04-09 00:00	2013-04-11 00:00	2	
103	Task 102	2013-04-10 00:00	2013-04-12 00:00	2	
104	Task 103	2013-04-11 00:00	2013-04-13 00:00	2	
105	Task 104	2013-04-12 00:00	2013-04-14 00:00	2	
106	Task 105	2013-04-13 00:00	2013-04-15 00:00	2	
107	Task 106	2013-04-14 00:00	2013-04-16 00:00	2	
108	Task 107	2013-04-15 00:00	2013-04-17 00:00	2	
109	Task 108	2013-04-16 00:00	2013-04-18 00:00	2	
110	Task 109	2013-04-17 00:00	2013-04-19 00:00	2	
111	Task 110	2013-04-18 00:00	2013-04-20 00:00	2	
112	Task 111	2013-04-19 00:00	2013-04-21 00:00	2	
113	Task 112	2013-04-20 00:00	2013-04-22 00:00	2	
114	Task 113	2013-04-21 00:00	2013-04-23 00:00	2	
115	Task 114	2013-04-22 00:00	2013-04-24 00:00	2	
116	Task 115	2013-04-23 00:00	2013-04-25 00:00	2	
117	Task 116	2013-04-24 00:00	2013-04-26 00:00	2	
118	Task 117	2013-04-25 00:00	2013-04-27 00:00	2	
119	Task 118	2013-04-26 00:00	2013-04-28 00:00	2	
120	Task 119	2013-04-27 00:00	2013-04-29 00:00	2	
121	Task 120	2013-04-28 00:00	2013-04-30 00:00	2	
122	Task 121	2013-04-29 00:00	2013-05-01 00:00	2	
123	Task 122	2013-04-30 00:00	2013-05-02 00:00	2	
124	Task 123	2013-05-01 00:00	2013-05-03 00:00	2	
125	Task 124	2013-05-02 00:00	2013-05-04 00:00	2	
126	Task 125	2013-05-03 00:00	2013-05-05 00:00	2	
127	Task 126	2013-05-04 00:00	2013-05-06 00:00	2	
128	Task 127	2013-05-05 00:00	2013-05-07 00:00	2	
129	Task 128	2013-05-06 00:00	2013-05-08 00:00	2	
130	Task 129	2013-05-07 00:00	2013-05-09 00:00	2	
131	Task 130	2013-05-08 00:00	2013-05-10 00:00	2	
132	Task 131	2013-05-09 00:00	2013-05-11 00:00	2	
133	Task 132	2013-05-10 00:00	2013-05-12 00:00	2	
134	Task 133	2013-05-11 00:00	2013-05-13 00:00	2	
135	Task 134	2013-05-12 00:00	2013-05-14 00:00	2	
136	Task 135	2013-05-13 00:00	2013-05-15 00:00	2	
137	Task 136	2013-05-14 00:00	2013-05-16 00:00	2	
138	Task 137				



URL shortener



Évolution
Plateforme
QrCodes
TLD
Design
Projet
IOT
Programmation / Langages

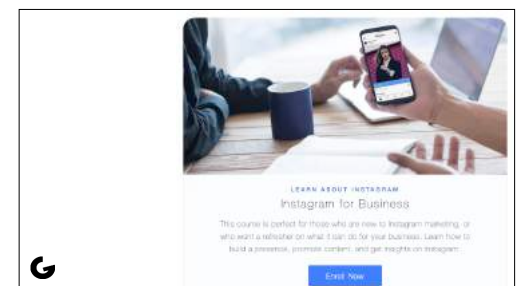
Sommaire 1

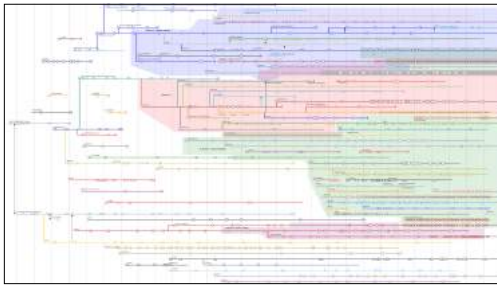
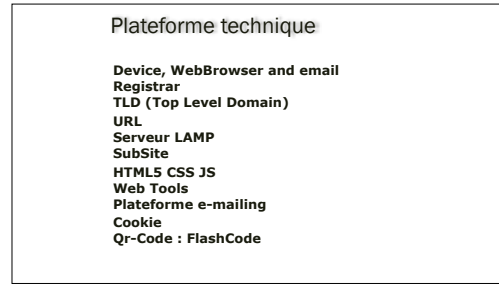
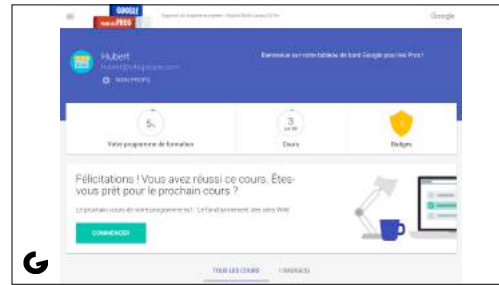
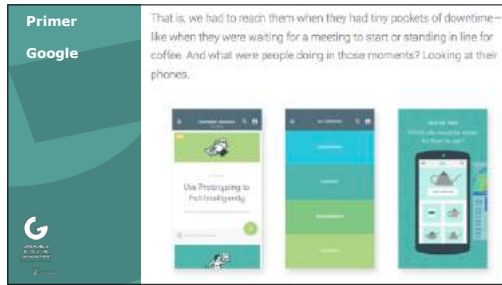
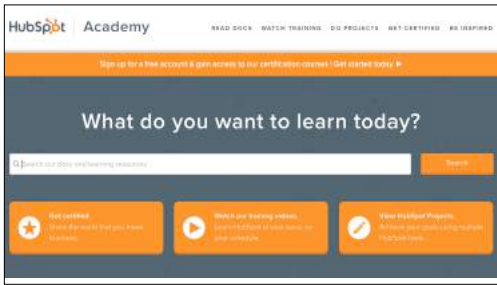
FORMATION BOOTCAMP

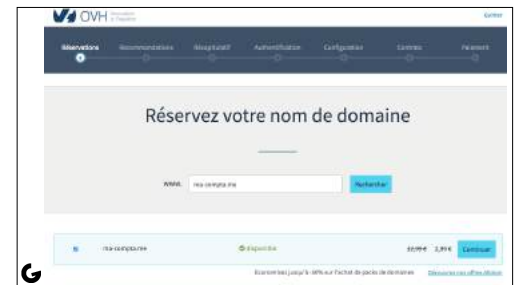
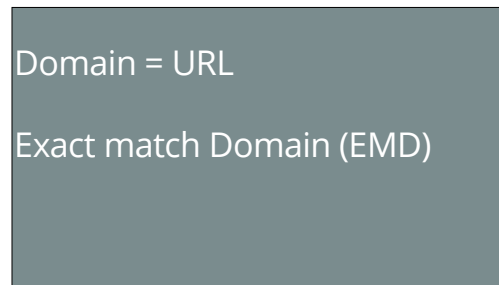
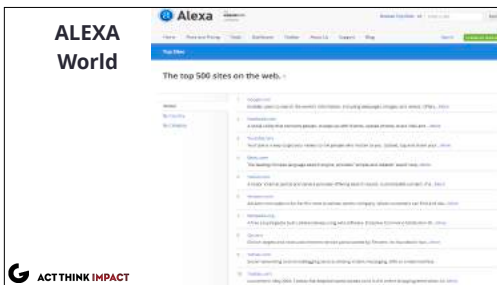
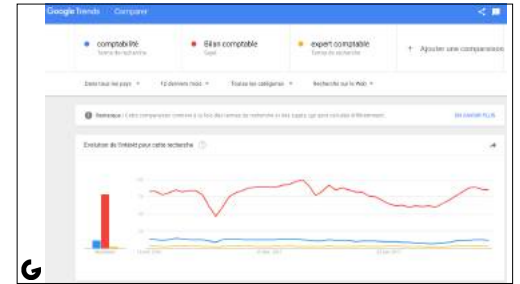
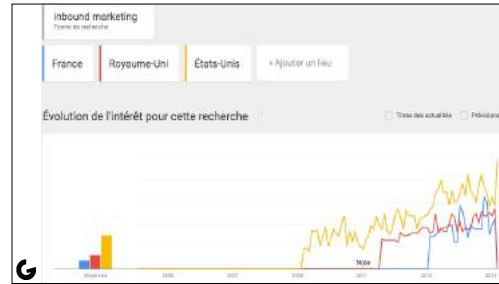
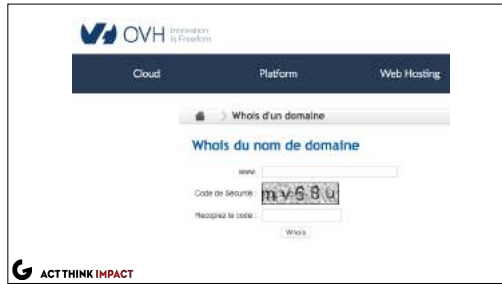
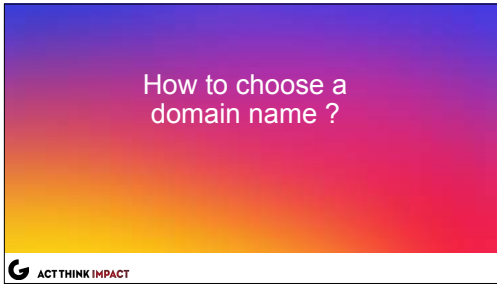
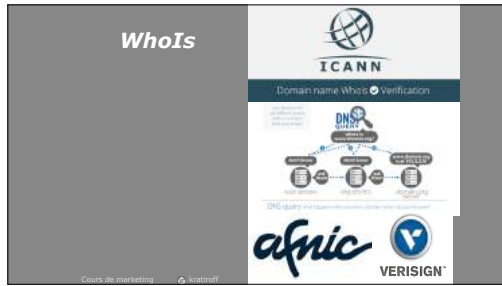
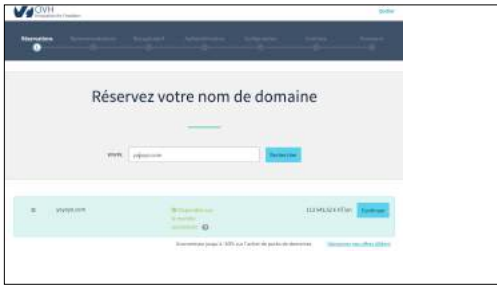
42

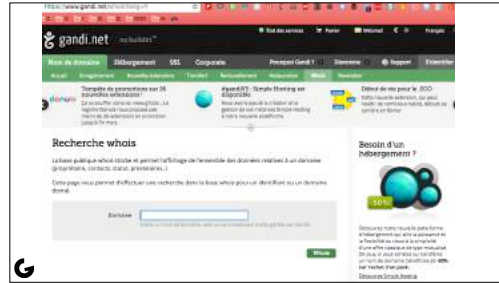
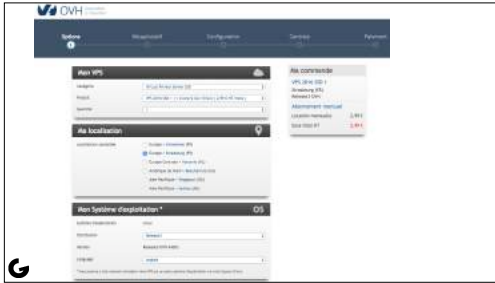


- TEXT
- ▶ DEMO DAY LE WAGON
 - ▶ <https://www.lewagon.com/demoday/>
 - ▶ 3 bootcamp en plus de lewagon et hackreactor
 - ▶ <https://lacapsule.academy/fullstack-javascript>
 - ▶ <https://www.lereacteur.io/bootcamp-full-stack-javascript/formation-developpeur-web-mobile>
 - ▶ <https://www.ironhack.com/en/courses/web-development-part-time>









DNS
Domain Name System
 (server / annuaire)
IPV4 IPV6

Plateforme technique

DNS ZONE

- IP adresse
- FTP connexion by FileZilla
- WordPress installation
- Other CMS installation

subdomain

abc.website.com

alltop.com

gouv.fr

Directory

website.com/xyz
 =
 website.com/xyz/
 =
 website.com/xyz/index.html

Directory

website.com/0/ : demo

website.com/1/ for group1

website.com/2/
 ...
 website.com/9/

PARTIE 1

CMS
 & open source

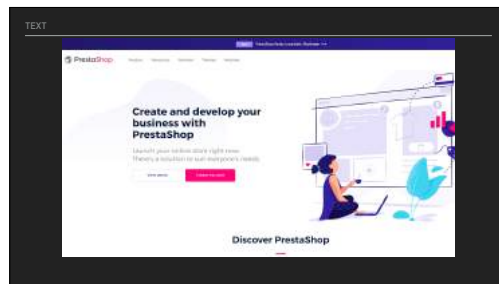
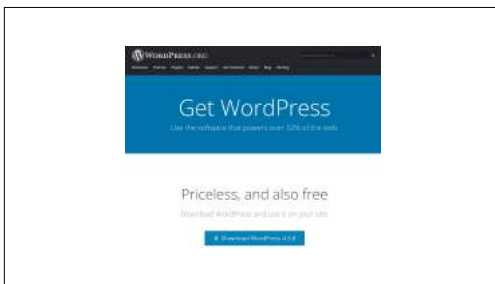
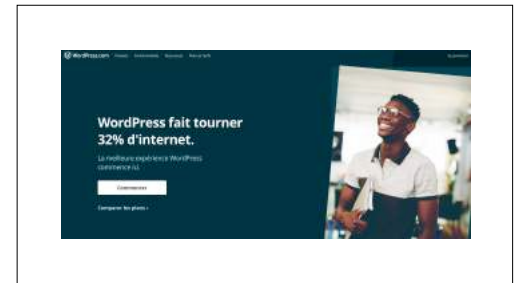
CMS
 content management system

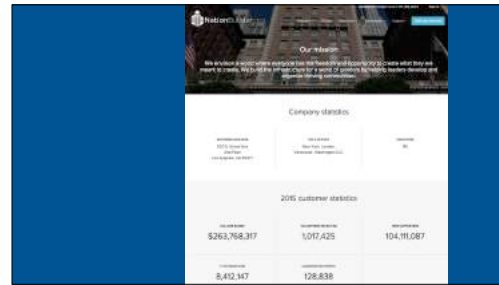
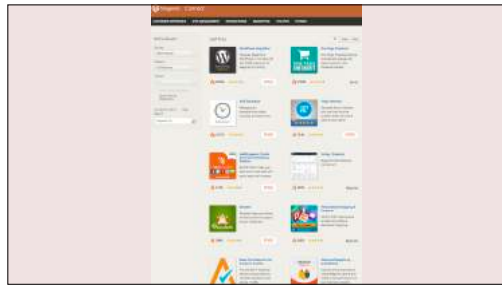
EDITION	e-commerce
WordPress	Prestashop
Joomla!	Magento
SPIP	Os-commerce
Drupal	DemandeWare
Wiki / eZ publish	

Éducation : MOODLE
 CRM / SCM / EDI /

CMS
 content management system

Open Source
 Communauté
 Modèle économique

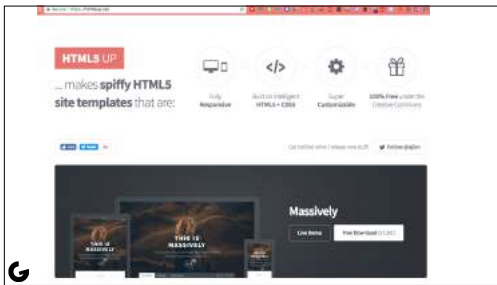




CMS vs. Template

<p>Wordpress Drupal SPIP Prestashop</p> <p>Non maîtrisable Non .com Installation dur</p>	<p>html CSS js 1000 sites dynamiques gratuits</p> <p>Facile à maîtriser No installation CODE !!!</p>
--------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------

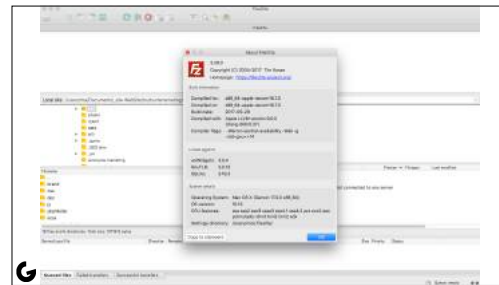
ACT THINK IMPACT



HTML TEMPLATE
html5up.net

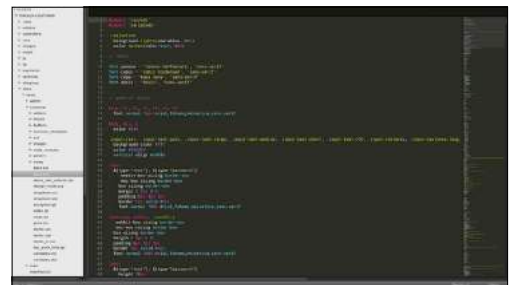
zerotheme.com
freehtml5.co
html5webtemplates.co.uk
pixelarity.com

ACT THINK IMPACT



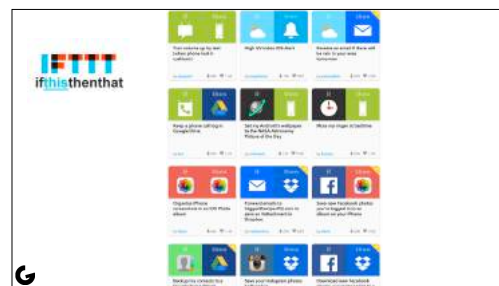
inlink:
The Best Link Is
No Link
(all inside)

ACT THINK IMPACT



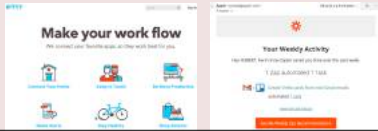
API:
Interface entre
Applications
Programmées

ACT THINK IMPACT



API

Interface
De Programmation
D'Application



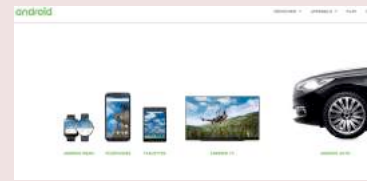
APP native Web App

APP native : Xcode / Android studio
APP native : framework (phonegap)

Web App

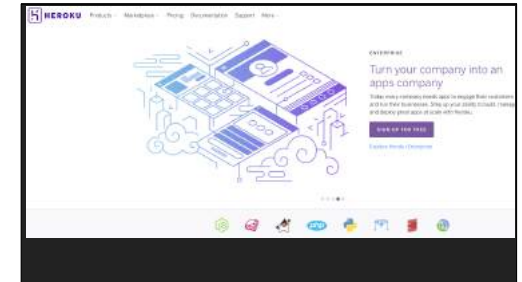
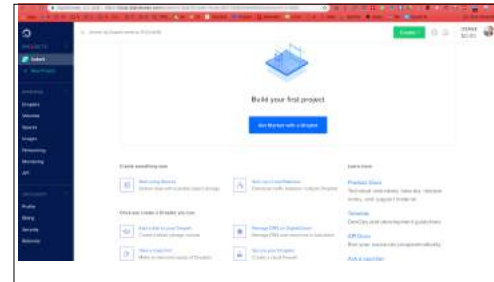
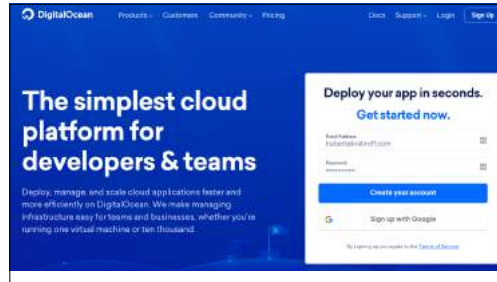
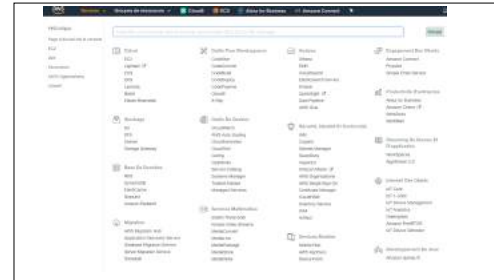


APP native Web App

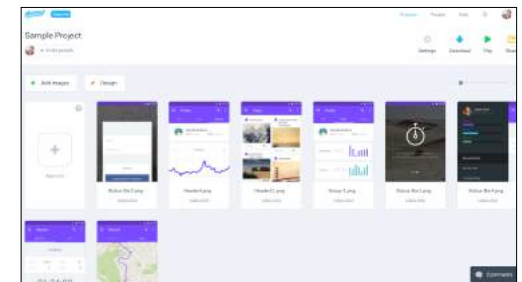
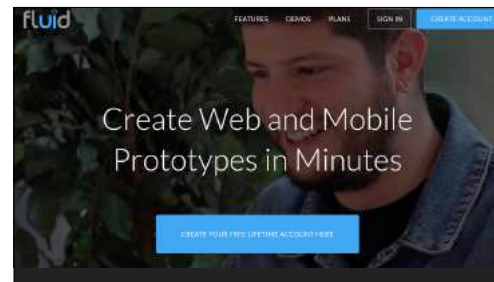
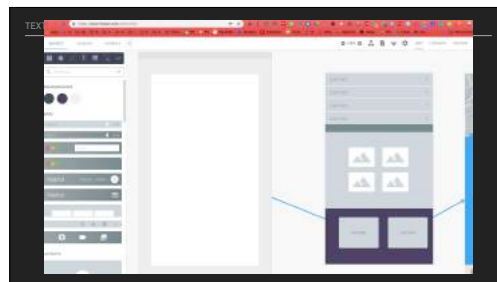


HOSTING

OVH
DigitalOcean
AWS
HEROKU



PROTOTYPAGE
PROTOTYPING



GROWTH HACKING

LE MOYEN LE PLUS EFFICACE POUR OBTENIR DES INVESTISSEMENTS (OU LE MOINS DE TROUS EN NOIR)

QU'EST-CE LA TRONCHE ?

- Consiste à identifier rapidement les points de contact
- Identifier les personnes clés à contacter
- Cibler les leads

PRINCIPES

- Identifier les points de contact
- Cibler les leads
- Identifier les personnes clés à contacter
- Cibler les leads

HEADING

TO DO | **WIP** | **DONE**

Desktop Metal | STUDIO | PRODUCTION | SOFTWARE | RESOURCES | NEWS

Studio System+

The new system features the same office-friendly metal 3D printing as the original Studio System™ with advanced print capabilities and scalability for increased throughput.

WIKIPEDIA

Amazon Mechanical Turk

From Wikipedia, the free encyclopedia

This article's factual accuracy may be compromised due to out-of-date information. Please update this article to reflect recent events or newly available information. (June 2015)

Amazon Mechanical Turk (MTurk) is a crowdsourcing internet marketplace enabling individuals and businesses (known as Requesters) to coordinate the use of human intelligence to perform tasks that computers are currently unable to do. It is one of the sites of Amazon Web Services, and is owned by Amazon.^[d] Employees are able to post jobs known as Human Intelligence Tasks (HITS), such as choosing the best among several photographs of a celebrity, writing product descriptions, or identifying performers on record. CDs, DVDs, culturally known as Turkers, can then browse among existing jobs and compete them in exchange for a monetary payment set by the employer. To access jobs, the requesting programs use an open application programming interface (API), or the more limited MTurk Requester site.^[d] To submit a request for tasks to be completed through the Amazon Mechanical Turk web site, a requester must provide a billing address in one of around 30 approved countries.^[d]

ACTTHINK IMPACT

1

anatomie d'une recherche

SEARCH ENGINE

Google
Bing
Yahoo
Qwant .fr
Baidu .cn
Yandex .ru
Naver .kr

≠ metamoteur (metasearch engine / aggregator)

1/ le mécanisme d'une recherche : anatomie d'une recherche

Un utilisateur saisit un ou plusieurs mots clés dans l'omnibox de recherche (différent de barre url)

Pendant la saisie le moteur propose des termes proches correspondant aux recherches déjà effectuées par d'autres utilisateurs

Agenda

1/ le mécanisme d'une recherche : anatomie d'une recherche

Le moteur recherche dans ses propres bases de données les résultats correspondant au mot clé ainsi qu'à l'heure, localisation, device, habitude, méthode de connexion : contextualisation

Le moteur recherche dans les achats de mots clés par les marques ceux qui correspondent à la saisie en fonction des filtres choisis par la marque (horaire, région, montant de l'enchère, capping...)

Agenda

1/ le mécanisme d'une recherche : anatomie d'une recherche

Le moteur fabrique son knowledge graph, snippet

Le moteur répond à la recherche par une SERP qui peut comprendre plusieurs centaines de pages

Le moteur enregistre les liens sur lesquels l'utilisateur clique comme étant d'une qualité supérieure et en améliore le pagerank

Agenda

Quelques méthodes

filetype:pdf
site:www.abc.xyz
related:www.xxxxxx.com

Facebook Timeline EdgeRank

EdgeRank

$$\sum U_e \cdot W_e \cdot D_e$$

Rank | **Affinity** | **Weight** | **Decay**

The more relevant the content is to the user's interests

The weight for the edge type (e.g. friend, like, etc.)

The decay factor based on the time since the edge was created

ACTTHINK IMPACT

ACTTHINK IMPACT

FONT

TEXT

▶ <http://sansforgetica.rmit/>

▶

**PLATEFORMES
SONDAGE
EMAIL
FORMULAIRES**

NPS

Mesurer ce qui est mesurable et rendre mesurable ce qui ne l'est pas

Galileo Galilei

ACTTHINK IMPACT

Galilée 1564-1642
1604 annus mirabilis
1633 Et pourtant elle tourne



NPS Net Promoter Score



ACTTHINK IMPACT

NPS
Net Promoter
Score

NPS (Net Promoter Score)
développé par Fred Reichfeld (Bain & Co)
2003 Harvard Business Review

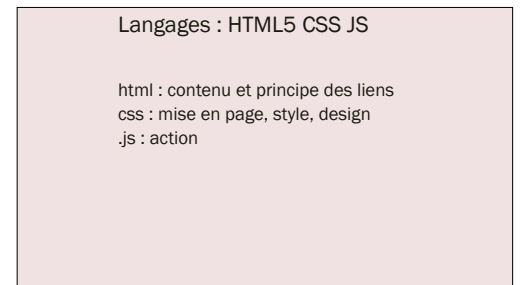
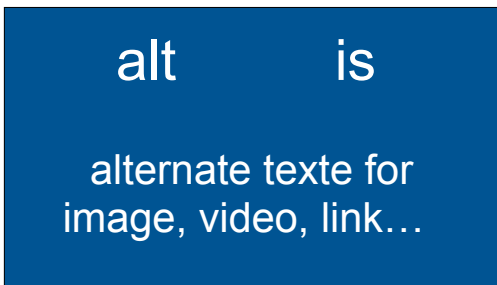
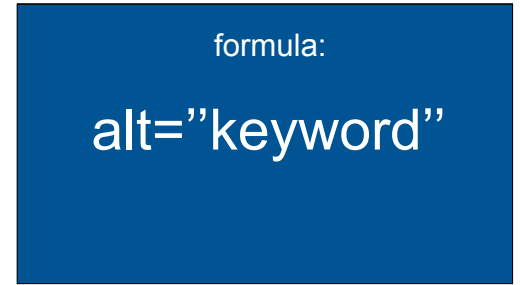
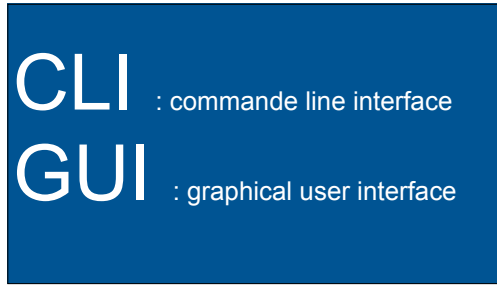
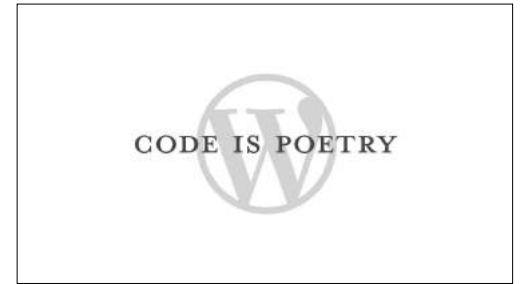
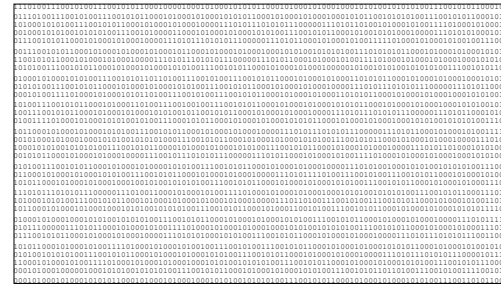
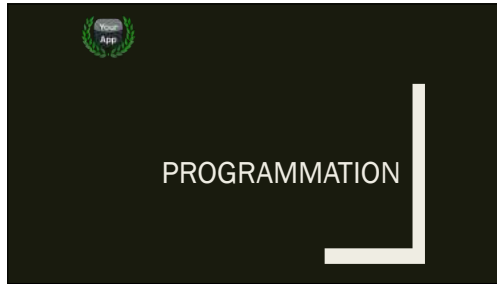
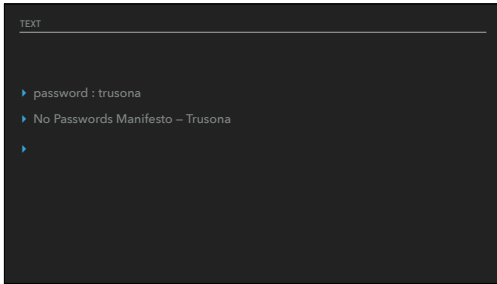
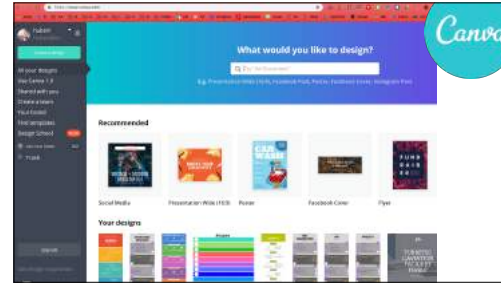
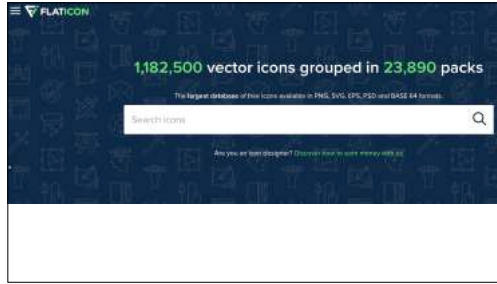
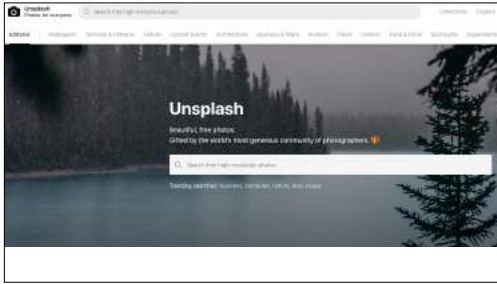


Ce qu'il faut retenir / Key takeaway
1/ Calcul : (9+10) - (0 à 6) (sans 7 et 8)
2/ Question décalée : conseillerez-vous ?
3/ Fréquence : trimestrielle

ACTTHINK IMPACT

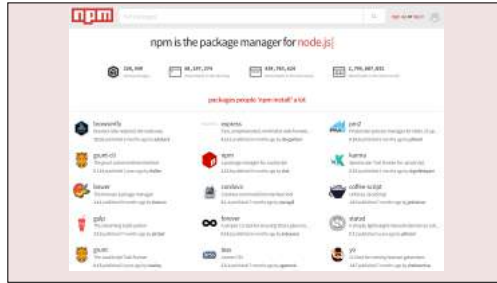
ESP





Langages : autres

Node.js / Angular.js / Canva.js /
jquery.js
Bootstrap (de Twitter)
React (de FaceBook)
Ruby (Ruby on Rail)
Python / R /
Swift (xCode) + Java (AndroidStudio)
fonts.googleapis.com



Outils du développeur

git
GitHub
Aptana / Eclipse / Sublime / BlueGriffon
+/- DreamWeaver / Adobe



SANDBOX

Sandbox
CodePen JsFiddle



Default HTML Sandbox

Radio button text

disabled text

info-hidden text



MBAESG
#DigitalMarketing
social|data|mobile|code|startup|search
FIN

@krati.roff | 2018 |